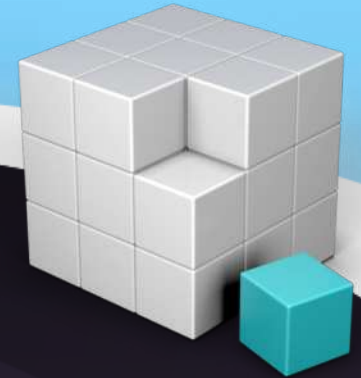




Instant Data Centers
— MICRO-MODULAR DATA CENTER SOLUTIONS —

Data Center Retrofit



Canadian Federal Agency

Canadian Federal Agency in need of Data Center Retrofit that could be easily relocated in the future.

Challenges: This Canadian Federal Agency was planning to move out of its leased building within two years. They had already relocated their facility a year earlier and did not want to move their core switches or build a new data center closet for \$250,000.

Solution: Deploying two Spears with dual cooling allowed the agency to run its entire network throughout Canada. They plan to order additional Spears this year to accommodate expanding needs.

Benefits: \$150,000 capital savings versus retrofitting current data center; scalability, and the ability to relocate the data center to a new location as planned.

